



The Open Shutter

July - 2004

Newsletter of the Delaware Professional Photographers, Inc.

Dateline Atlanta GA. The Professional Photographers of America released the results from the 2004 International Print Competition. Approximately 5,000 entries were submitted into competition. Six Delaware Professional Photographer members had meriting prints accepted for display at the 113th International Exposition of Professional Photography. These prints will be on display at the Las Vegas Convention Center July 25-27, 2004 in Las Vegas, NV.

Congratulations to the following members:

Kathy Bridge

**“Almost Home” General Collection
“Teamwork” General Collection**

Bev Michel

**“Profile of Evolution” General Collection
“I’m Too Sexy” General Book Collection**

Dennis Mignogno

“Structure” General Book Collection

Paula Mignogno

**“With Grace” General Book Collection
“Angel” General Collection
“Flight of the Honeybee” Loan Collection**

Mac Rayne

**“Jack” Loan Collection
“Antique Pear” General Collection
“Solitare” General Collection**

Keith Rishell

**“Cheers” General Collection
“Moment in Time” General Collection**

UPCOMING EVENTS

2004

July 20: Print Competition
Modern Maturity Center
Dover, DE.

August: Annual Picnic :
August 15
Barefoot Studio
Lincoln, DE.

September 21: Annual All Day
TBA

October 19: Print Competition
Sheraton Hotel
Dover, DE.

November 17: Round Tables
TBA

December: No Meeting
Possible Santa Visit and
Pictures for Terminally
Ill Children



2005

**January 16, 17 & 18 PPA National
Convention, New Orleans**

**January 11 or 25 Year End Print
Competition**

**February: Annual Awards
Banquet TBA**

**March 19-21 Combined Maryland
Delaware Convention**

**March 30 thru April 4: SEPPA
Convention and print Com
petition. Atlanta, Ga.**

April 18: Print Competition

May 17: Speaker TBA

June 21: Speaker TBA

July 19: Print Competition

August: Annual Picnic

September 20: Annual All Day

October: Print Competition

November 15: Round Tables TBA

December: No Meeting



Jim Jones, CPP

Presidents Message

DPP is moving! No, not physically moving, just doing a ton of great things and moving toward its goal of becoming a strong organization. There are almost too many good things to mention in this note so I'll do them as short notes:

The Monica Sigmon program was excellent and I for one was glad we had a speaker who could talk about marketing and how to structure your business to make money/a profit. This has been an area of need over the years and she definitely covered the "how-to's" of Getting it Done. Thanks to John for bringing a great program to our organization. We had a full house.

If you are a new member, at our next meeting chat with an old member about our organization and where you can best help by serving on a committee. In this newsletter is a list of committees; take a look and offer to be involved.

If you are an old member, at our next meeting chat with a new member about our organization and where they can best help by serving on a committee. Each of us has a responsibility to support DPP and our future rests with all of us, old & new, working together to make it happen.

The Past President's Council held its first meeting on program night and you can bet that Rudy Foschi will keep this group going and working towards our goals. Let the past presidents know you're glad they're coming back to DPP.

Planning for our 2005 convention is underway and some have forwarded their notes and thoughts to me on items to be considered to make it the best yet. Any thoughts? Send them along.

Our picnic will be on a Sunday this time, 8/15, 1-5 PM, and you're all expected to be there. This is when we take a break from the serious stuff and enjoy each other's company, good food, music, and conversation. You can even bring a friend.

OTHER:

- Buy a DPP shirt from Pam.
- Say thanks to Dave for his ideas as Education chair.
- Let an Area Reps know if you discover a new professional photographer in your area.
- A little sympathy for Mark until he gets his house done.
- Bill Lattimus, Rudy Foschi, Keith Rishell, Landy Taylor, Skip Ruiz – past presidents at meeting.
- Say thanks to Mike for always getting his job done on time and with great results.
- Kudos for Dennis for getting this newsletter out every month – and it's good.
- RENEW your membership and bring in another member.

SPECIAL NOTES:

Thanks to Kim for the years of excellent service to the organization as Executive Secretary. The Board accepted her resignation from this position at our last meeting. Her skills and commitment have been evident to all and even though she will still be with us as our SEPPA Rep, my guess is we'll always remember her as a super Executive Secretary.

Our regrets to Keith Mosher who is taking a leave of absence but promises to return next year. Thanks for all his forward thinking ideas to strengthen DPP's public image.

These two resignations leave vacancies for Executive Secretary (Kim will stay until the end of the year), Publicity Chair, and Sussex County Rep. We would like to fill the positions as soon as possible and encourage any member to contact me and express your interest in either of them.

As a final note, rest assured we'll keep DPP moving in the direction outlined in my acceptance speech in March. Any less is unacceptable. Come along and let's keep moving.

Jim Jones, CPP
President

Thank You for Your Service

Kim Shipman has announced her resignation as Executive Secretary effective December 31, 2004. Kim has been dedicated board member for numerous years. We thank Kim for her dedication and service.

Keith Mosher has announced his resignation as Sussex County Representative effective June 15, 2004. We thank Keith for his service.

Anyone interested in filling one of these positions contact Jim Jones or any of the board members.



**JULY PRINT COMPETITION
JULY 20, 2004
MODERN MATURITY CENTER
DOVER, DE.
PRINTS ACCEPTED FROM 6PM TO 7PM
JUDGING STARTS AT 7:30 PM**

JUDGES

MR. JAMES STAGNER, CPP, MASTER PHOTOG.

MS. MARY ANN STAGNER, CPP, MASTER PHOTOG.

CATHY MADISON, CPP, MASTER PHOTOG.

“Bits” of Information...

Up Coming Events

Next Meeting

Print Competition

When: July 20, 2004

Time: 7:30 PM

Where: Modern Maturity Center, Dover, DE.

Prints will be accepted between 6PM and 7PM

No prints will be accepted after 7PM

Next Board Meeting

When: July 20, 2004

Time: 3PM

Where: Modern Maturity Center, Dover, DE.

**Visit the DPP Website at
www.delawarephotographers.com**

Mission Statement

Delaware Professional Photographers is an organization committed to producing the highest caliber of photographers through education, collaboration, and ethical practices.

As an organization, we aim to advance our photography as an art and as a profession by staying up-to-date with current trends, technology, and new products and services in an effort to best meet our clients needs.



Committee Heads

Bylaws/Managing Guidelines: John Shipman, M. Photo, CR, A/F Photo, CPP
Parliamentarian: Mark Davis
Program: Jim Jones CPP, John Shipman, M. Photo, CR, A/F Photo, CPP
Nominating: Jim Jones, CPP
Unethical Practices: Jim Jones, CPP
Association Photographer: Ed Macchione, CPP
Degree: Kim Shipman, A Fel
Print Competition: Mike Callahan
Publicity & Public Relations: Keith Mosher
Loan/Web Collection: Mike Demyan
Newsletter: Dennis Mignogno, CFEI, CFII
Social : Paula Mignogno CPP, A Fel, Fel
Membership: Pam Callahan
Raffle: Robert Mitchell
CPP: John Shipman, M. Photo, CR, A/F Photo, CPP
Convention: Jim Jones, CPP
Education: David Koster
Past Presidents Council: Rudy Foschi, CR Photo, CPP



weddings · portraits · socials · special events ·
 bands & orchestras · bar/bat mitzvahs · monuments · ceremonies · sports ·
 family reunions · seniors ·
 teams & leagues · engagements · dance · schools · studio work · pets · proms ·

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CONGRATULATIONS



CONGRATULATIONS David Koster

**Dave has completed all his testing and requirements and is now a
Certified Professional Photographer**

So when you see Dave tell him great job!



Sometimes it's hard to believe that I've been a member of DPP for almost 18 years. When I first joined, I had a singular goal: soak up as much educational material as I could. And that's pretty much what I did. That didn't really change until mid-year in 1998.

President Al Derickson approached me at a meeting and asked if I was still interested in doing the Newsletter and I agreed to take it on. So that was my first, very focused, goal for DPP get the Newsletter put together and get it out on time.

Not too long after that, I was asked to join the Board and I've been the Representative for New Castle County since that time. That brings me to the present.

I still have specific jobs to do, but my broader goal is to see DPP grow significantly in size. I've been involved with enough organizations to realize that they share many common problems lack of attendance at meetings, too few volunteers for too many jobs, lack of funds to implement important programs and so on. But more importantly, I've come to realize that increasing the membership solves, or at least alleviates, many of these issues. We will always have members who choose not to get involved. They may be just like I was when I started out. But, if we had 150 members, that wouldn't matter. If only a third of our members showed up for a monthly meeting, we would still have 50 people there! Imagine what that would do for funding, for sponsorships and so on.

This past month, I called about 50 photographers in the Wilmington area and asked them if they would like a sample Newsletter from DPP. Seven said they would. In a few weeks, I'll call again and suggest they visit us at a monthly meeting. I'll also call some of the others again and give them another opportunity.

I don't know where this will all lead, but it's a start. It's too important to let it fail. I urge each of our members to suggest other ways in which we can grow our membership.

Bill Tilton,
New Castle County Representative

For Sale

2 Batteries for the Kodak 14N or DCS Pro \$80.00 each.
1 Fuji Pictography 3500 Printer \$1500.00
(comes with \$400 worth of supplies)

Call Paula Mignogno
302-424-4662

What you Missed

If you missed our June meeting, you missed a High Energy **Monica Sigmon** presenting “Make it Happen”. She provided strategies and showed samples for sales, marketing, display, and product presentation. She even talked about employees! What a great program!



Shipman Displays Photographic Fine Art at Citadel Credit Union



John L Shipman, Master Photographer, Craftsman and Certified Professional Photographer by the Professional Photographers of America has a Fine Art Black & White Infra Red Gallery Show on display at the Citadel Federal Credit Union in Chadds Ford, Pennsylvania.

Mr. Shipman was introduced to Black and White Infra Red film during his schooling at Antonelli Institute of Philadelphia and continued his research of this specialty film with some of the most famous infra red shooters in America.

After much experimentation, Shipman was able to develop his own unique style to eliminate some of the incredible difficulties the film poses to allow its efficient use during a wedding.

Besides the High End Wedding Carriage Trade Shipman has developed, he is also the Vice President of the Delaware Professional Photographer, Assistant Print Chair for the Southeastern Professional Photographers Association, teaches infra red seminars for the Professional Photographers of America and is one of the recipients of one of the highest photographic rewards in the industry,

--"The Kodak Galley Elite Award" --

You can see the image that won this award by visiting Mr. Shipman's web site at www.shipmanphotography.com

BOARD OF DIRECTORS MEETING

June 15, 2004

Officers:

President	- Jim Jones	302-764-9469	pbkphotography@msn.com
Vice President	- John Shipman	610-869-2533	john@shipmanphotography.com
Secretary	- Pam Callahan	302-424-0913	zahnsphoto@aol.com
Treasurer	- Dennis Mignogno	302-424-4662	dmignogno@comcast.net
New Castle County Rep	- Bill Tilton	302-368-1407	wtilton@delaware.net
Kent County Rep.	- Eric Young	302-734-2447	eyoung@ezol.com
Sussex County Rep.	- Keith Mosher	302-228-1852	Kam_pro@yahoo.com
Executive Secretary	- Kim Shipman	610-869-2533	kim@shipmanphotography.com

Others in attendance: Mike Callahan, Mark Davis, David Koster, Ed Macchione, Paula Mignogno,

I. Call to Order 3:05 p.m.

A. President's Comments

1. A break has been built into the order of business for free discussion time before New Business.
2. Jim stressed importance of involving DPP members on committees.
3. Rudy Foschi is holding his first Past Presidents' Council meeting and they will be here before the program tonight for a discussion with Jim.

II. Approval of Minutes

- #### A. Pam motions and Dennis seconds to approve the minutes from May 18, 2004 Board meeting as submitted. Motion carries.

III. Financial Report

- #### A. See attached report
- #### B. Keith motions and John seconds to accept report and to approve the payments listed. Motions carry.

IV. Committee Reports

- #### A. Membership – See report
- #### B. Program – See report
- #### C. Bylaws & Managing Guidelines – Nothing to report.
- #### D. Past President's Council – Rudy holding first Past President's Council meeting today. He and other past presidents will be coming to Dover before tonight's program to meet with Jim.
- #### E. Publicity – See report
- #### F. Education – David Koster putting together a notebook of all the paperwork and prints he submitted to PPA for his certification. David & John would like to see all of the CPP recipients from the last 2 or 3 years do the same as a resource for other DPP member.
- #### G. Convention and Banquet – See report.
- #### H. Social
1. Paula booked Modern Maturity for July Print Competition
 2. Paula booked Sheraton for October Print Competition because Modern Maturity was not available. Board Meeting will be in Executive Board Room.
 3. No venue has been booked for September because program has not been decided on yet.
- #### I. Print Competition – See report
- #### J. Newsletter
1. Last newsletter was large because photos did not get downsized. Only 5 members reported having problem opening because of size.

2. Dennis would like area reps to call members and ask if they want newsletter mailed to them or do they prefer the on line way.
 3. Deadline is June 25.
- K. Raffle – Robert Mitchell not in attendance. David Koster will sell tickets tonight.
- L. Loan/Web Collection – Dennis spoke with Mike Demyan. Dennis asked Jim to call Mike to try to inspire some progress. If there is still no progress on the website by next meeting, maybe it will be time to look elsewhere for website support.
- M. Association Photographer – Ed will take photos tonight.
- N. Parliamentarian – Mark reiterated importance of having a break before going on to new business.
- O. CPP – See report.
- P. Audit – No action has been taken. The last meeting had to be rescheduled.
- Q. Area Reps
1. Eric – See report
 2. Keith – Made no phone calls before this meeting. He has made calls the last 2 months.
 3. Bill – Contacted New Castle County members about attending tonight. Also made many phone calls to non members. He passed on to Pam 7 prospects.

Recess 4:15 to 4:40 p.m.

V. Old Business

- A. Kim – New speaker/judges contract. She asked for corrections, revisions, etc. within 2 weeks so that contracts can be available for use by July meeting. Our stock of current contracts is almost gone.
- B. Dennis – SEPPA Calendars. Dennis motions and John seconds for selling organization to keep \$2.50 per calendar. Motion carries. Our portion of profit will be discussed at a later date.

VI. New Business

- A. Picnic – John motions for picnic to be held at Mignogno’s on Sunday, August 15 from 1:00p.m. to 5:00p.m. Pam seconds. Motion carries. John will send out invitations to all members and will also gather pricing info on sodas, crabs, paper products, etc.
- B. Logo Shirts – Pam has taken orders for 6 shirts and would like to add another 6 for her stock. The cost would be \$352.88. Dennis motions to approve purchase. Bill seconds. Motion carries.
- C. Convention – Jim asked that we fill out his survey and return it to him by July 1.
- D. SEPPA Rep – Each state has two reps on the SEPPA Board, one of whom is the president. Dennis motions for Kim to be appointed to the position. Bill seconds. Motion carries.
- E. Print Competitions – John motions for Social Chair to book venues for all 2005 print competitions. Dennis seconds. Motion carries.
- F. Newsletter Articles – John motions for officers to each write an article for the newsletter about their goals for DPP. Keith seconds. Motion carries. Dennis reminds all that the deadline is June 25.
- G. Executive Secretary position – Kim submitted her letter of resignation, effective December 31. Dennis motions and John seconds to accept her resignation with regrets. Kim will write out a description of her duties and send to all Board members.
- H. Sussex County Rep – Keith submitted his letter of resignation from the Board and also requested a year’s leave of absence from DPP for 2004-2005 membership year. Dennis motions and Bill seconds to accept his resignation and leave with regrets. Jim stated that it has been a pleasure to work with someone with such fresh new ideas. Jim would like Board to think about Keith’s replacement so that position can be filled at July meeting.
- I. Scoring machines – Mike Callahan wants to research cost of scoring machines for print competitions.
- J. Mark is looking into holding Board meetings at a diner.
- K. Meeting Date – Dennis motions that Board set the next Board meeting date and time at the end of the current meeting. Bill seconds. Motion carries.

VII. For the Good of the Order

- A. Next Board meeting July 20, 2004 3:00 p.m. at Modern Maturity Center.

Are You an Active Member?

Are you an active member,
The kind that would be missed,
Or are you just contented
That your name is on the list?

Do you attend the meetings
And mingle with the flock,
Or do you meet in private
And criticize and knock?

Do you take an active part
To help the work along,
Or are you satisfied to be
The kind who just belongs?

Do you work on committees
To this there is no trick
Or leave the work to just a few
And talk about the clique?

So come to the meetings often
And help with hand and heart,
Don't just be a member
But take an active part.

Think this over members
You know what's right and wrong
Are you an active member
OR DO YOU JUST BELONG?



**AUGUST MEETING
DPP PICNIC
SUNDAY AUGUST 15, 2004
BAREFOOT STUDIO
LINCOLN, DE.
1PM TO 5PM
MORE INFO IN THE AUGUST
NEWSLETTER**



**Visit the DPP Website at
www.delawarephotographers.com**

**ATTENTION ALL CERTIFIED PROFESSIONAL
PHOTOGRAPHERS**

I would like to see your prints you submitted to PPA to become certified. I think it will help others see what it takes to become certified and to show the rest of us what kind of work you do. Please bring your prints to display at the July meeting to help your fellow photographers become certified.

Thank you for your help,

David Koster CPP
Chairman of the Educational Committee

The Open Shutter
Delaware Professional Photographers, Inc.
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The Open Shutter is the
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Delaware Professional
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Readers are encouraged to
send comments, questions and
suggestions to:

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